

## Operating Results for: *January, 2004*

<i>Category</i>	<i>Gross Sales</i>	<i>Standard \$</i>	<i>% of Std</i>	<i>Gross Cost</i>	<i>Margin</i>
Bottle Import	\$308.50	\$858.00	35.96%		
Bottle Malt	\$36.70	\$160.90	22.81%		
Bottled Beer	\$6,259.00	\$14,117.55	44.33%	\$1,257.22	79.91%
Draft Beer	\$3,236.05	\$5,897.65	54.87%	\$576.00	82.20%
Food	\$3,015.88	\$6,277.30	48.04%	\$285.00	90.55%
Liquor	\$7,914.05	\$12,764.28	62.00%	\$927.50	88.28%
<i>Totals:</i>	\$20,770.18			\$3,045.72	85.34%

### Inventory

		<i>Avg Yield</i>	<i>Average Retail Sale</i>
Bottle Import	\$114.00	Bottle Import	38.9   \$3.18
Bottle Malt	\$46.36	Bottle Malt	15.6   \$3.13
Bottled Beer	\$1,036.90	Bottled Beer	30.3   \$2.50
Draft Beer	\$473.50	Draft Beer	173.1   \$2.34
Liquor	\$2,088.99	Liquor	31.4   \$1.84
<i>Total:</i>	\$3,759.75		

### Bottles Consumed

Bottle Import	2.5
Bottle Malt	0.75
Bottled Beer	82.5
Draft Beer	8
Liquor	137